

## PROFESSIONAL PROFILE

# DAN McVAY



Dan McVay established McVay Real Estate (MRE) in May 2005. McVay Real Estate prides itself in representing vendors and assisting them to maximise their outcomes.

## PROFESSIONAL AFFILIATION

- Licensed Real Estate Agent – Queensland and New South Wales

## HISTORY

Dan commenced employment with CB Richard Ellis, Brisbane in Major Investment Sales in 1986. Throughout the 1990s Dan was responsible for pushing Richard Ellis' development throughout Asia and Japan. In 1998 he was promoted to the role of Senior Managing Director – Major Assets – Australia, New Zealand and Asia, a position he retained until May 2005, when he established McVay Real Estate.

Dan was on the international board of Richard Ellis prior to its merger with CB Richard Ellis in 1998. He has over 28 years experience concentrating on large asset sales.

In his last few years with CB Richard Ellis he was the lead negotiator in closing over AUD\$1 billion in transactions in Australia. Over the 20 years Dan was employed with CB Richard Ellis he settled over \$5 billion in transactions.

## CLIENTS REPRESENTED

- 151 Property
- Abacus
- AMP
- ANZ Bank
- Ardent Leisure
- Aridane
- Balmain Asset Management
- Brookfield Multiplex
- CB Richard Ellis
- Citibank
- City Pacific
- Coles Myer Ltd
- Colonial First State (CFS)
- Commonwealth Funds Mgt
- Cromwell
- Deloitte
- Eagers
- Ernst & Young
- Eureka Funds Management
- Ferrier Hodgson
- Fortius Funds Management
- Gandel Property Trust
- Goodearth Hotels
- Hotel Property Limited
- Jen Retail
- KPMG
- Lasalle Investment Management
- Lend Lease
- Mirvac Funds Limited
- Mulpha
- Paclib
- Pellicano Group
- PriceWaterhouse Coopers
- Prolex Mayoral Limited
- Property Solutions
- Qantas
- Quintex
- Rajawali Corporation
- Ralan Group
- Raptis Group
- Ray White Invest
- RCC
- Scentre Group
- Shimizu
- Sunland Group
- Sunway (Malaysia)
- The Blackstone Group
- Tobar Investments
- Valad Property Group
- Various Wealthy Private Investors
- Vicinity Corporate Services
- Westpac
- Zagame Corporation

## SIGNIFICANT ASSIGNMENTS

Project	AUD	Project	AUD
88 Wood Street, London	\$480,000,000	Pacific Beach Development Site, Gold Coast	\$81,800,000
Chatswood Chase, Sydney	\$472,000,000	Tweed Mall Shopping Centre, Tweed Heads	\$81,250,000
Sydney Central Plaza, Sydney	\$390,000,000	Hotel Grand Chancellor, Surfers Paradise	\$80,000,000
Myer Centre, Brisbane (2nd time)	\$371,000,000	Sydney Opera House Car Park, Sydney	\$80,000,000
Intro International Retail Portfolio, AUS & NZ	\$350,000,000	Entertainment Quarter, Sydney	\$80,000,000
Sanctuary Cove & Hyatt Hotel, Gold Coast (1st time)	\$341,000,000	Paradise Resort, Gold Coast	\$75,000,000
Four Seasons Hotel, Sydney	\$340,000,000	Crowne Plaza, Surfers Paradise	\$70,000,000
Home Hub Castle Hill, NSW	\$336,000,000	Palazzo Versace Hotel, Gold Coast	\$68,500,000
MidCity, Pitt Street Mall, Sydney	\$320,000,000	Corporate Centre, Bundall	\$65,000,000
Birkenhead Point Shopping Centre, Carpark and Marina, Sydney (3rd time)	\$310,000,000	Novotel Twin Waters Resort & Management Rights	\$61,500,000
Centrepoint Shopping & Tourist Attraction, Sydney	\$255,800,000	Grace Bros, Chatswood, Sydney	\$56,750,000
Como Centre, South Yarra, Victoria	\$236,500,000	Gold Coast International Hotel and adjoining land	\$56,500,000
Sheraton Mirage, Hotels & Retail	\$220,000,000	Carlton Crest Hotel, Brisbane	\$56,500,000
Blackstone Large Format Portfolio	\$219,000,000	50 Cavill Avenue, Surfers Paradise	\$55,000,000
Sanctuary Cove & Hyatt Hotel, Gold Coast (2nd time)	\$208,000,000	Wonderland, Sydney	\$52,500,000
Sofitel Wentworth Hotel, Sydney	\$202,700,000	Bluewater Square Shopping Centre, Brisbane	\$52,400,000
Myer Centre, Brisbane (1st time)	\$200,000,000	Marina Mirage, Gold Coast	\$52,000,000
Hamilton Island (Public Float)	\$185,000,000	Hilton Surfers Paradise Hotel & Residences Management Rights, Surfers Paradise	\$51,000,000
Birkenhead Shopping Centre and Marina, Sydney	\$174,000,000	Underwood Marketplace, Underwood	\$50,896,868
Westfield Westcity, Auckland	\$153,000,000	Australia's Wonderland, Sydney	\$50,000,000
Myer Centre, Adelaide	\$151,000,000	Mariners Cove, Gold Coast	\$49,000,000
The Barracks, Brisbane, QLD	\$143,950,768	Barrier Reef Island Resorts (5)	\$48,000,000
Hotel Nikko, Darling Harbour, Sydney	\$140,000,000	50 Cavill Avenue, Surfers Paradise	\$48,000,000
Canberra Outlet & Homemaker Hub, Fyshwick	\$135,100,000	Vibe Hotel & Helm Bar, Surfers Paradise	\$46,000,000
Birkenhead Point Shopping Centre, NSW	\$130,000,000	Earlville Shoppingtown, Cairns	\$46,000,000
Raptis Plaza, Gold Coast	\$128,000,000	Sunnybank Hills Shoppingtown, Brisbane	\$45,000,000
Harbourside Shopping Centre, Sydney	\$127,000,000	The Forum Properties, Gold Coast	\$42,000,000
Spencer Outlet Centre, Melbourne	\$125,100,000	Paradise Resort & Site, Gold Coast	\$41,100,000
Hyperdome Shopping Centre, Tuggeranong	\$120,000,000	Circle on Cavill, Gold Coast	\$40,000,000
Hinkler Central, Bundaberg	\$110,000,000	Broadway on the Mall, Brisbane (2nd time)	\$40,000,000
Skygarden, Sydney	\$110,000,000	Auckland University of Technology Site, Auckland	\$39,000,000
Hilton Hotel/Wintergarden Retail Complex, Brisbane	\$110,000,000	Holiday Inn, Cairns	\$39,000,000
Festival Marketplace, Darling Harbour	\$110,000,000	The Forum, Gold Coast	\$38,600,000
Sheraton Noosa Resort & Spa, Noosa	\$108,000,000	Dolphin Arcade, Gold Coast	\$33,000,000
ANA Hotel, Gold Coast	\$106,000,000	GCI North Development Site, Gold Coast	\$33,000,000
Corporate Centre, Bundall	\$106,000,000	Broadway on the Mall, Brisbane (1st Time)	\$32,000,000
Oasis Shopping Centre, Broadbeach	\$103,500,000	80 Clarence Street, Sydney	\$31,000,000
Home Hub Marsden Park, NSW	\$100,000,000	Gold Coast Development Site, Gold Coast	\$30,000,000
Corporate Centre 1 and Wyndham Corporate Centre, Bundall	\$89,000,000	Greenmount Beach Resort, Coolangatta	\$26,000,000
Surfers Paradise Marriott Resort & Spa, Surfers Paradise	\$86,000,000	Fisherman's Wharf, Gold Coast	\$25,000,000
Indooroopilly Central, Indooroopilly	\$85,000,000	Metro Market Shopping Centre, Biggera Waters	\$23,050,000
Gold Coast International & Adjoining Land	\$85,000,000	Palm Cove Novotel Resort & Golf Course, Cairns	\$22,000,000
The Legends Hotel, Gold Coast	\$85,000,000	Laguna Quays Integrated Resort & Golf Course, Whitsunday's	\$20,000,000
Dreamworld Theme Park, Gold Coast	\$85,000,000	Mariners Cove, Gold Coast	\$13,000,000
Sheraton Mirage, Gold Coast (2nd time)	\$82,000,000	Lido Arcade, Surfers Paradise	\$12,800,000