

## PROFESSIONAL PROFILE

# GLENN BECHTEL



Glenn is a senior property professional with 40 years experience across all sectors of property in both valuations and sales.

A 25 year career with CBRE in its various forms saw him involved in a wide range of major transactions across a broad geographic coverage in Australia and New Zealand. With a strong focus on the hospitality sector he was one of the active participants in both the Asian investment and divestment in hotels and resorts.

In 2006 Glenn moved to Shanghai to open the transaction desk for China for a major international hotel brokerage company where he was involved in two hotel sales and numerous advisory briefs.

Returning to Australia Glenn teamed with Dan McVay in a number of successful landmark appointments.

A career change to focus on upscale residential sales in Brisbane's inner northern suburbs followed however the lure of the more diverse commercial market proved far strong and he returned to McVay Real Estate.

## PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Agent and Auctioneer – Queensland
- Associate of the Australian Property Institute
- Registered Property Valuer

## CLIENTS REPRESENTED

- 151 Property
- ANZ
- Ardent Leisure
- Balmain Asset Management
- Blackstone
- Bloomberg Inc
- Brookfield Multiplex
- Carlton Hotels
- Ernst & Young
- Fortius Funds Management
- Goodearth Hotels
- Japan Airlines
- KPMG
- Lend Lease
- Mirvac Funds Limited
- Nara Australia
- P & O Resorts
- Pellicano Group
- Price Waterhouse Coopers
- Prolex Mayoral Limited
- Property Solutions
- Qantas
- Queensland Government
- Rajawali Corporation
- Ralan Group
- Scentre Group
- Shipfield Hotels, Japan
- Suncorp Metway
- The Blackstone Group
- Tobar Investments
- Valad Property Group
- Vicinity Corporate Services
- Zagame Corporation

## SIGNIFICANT ASSIGNMENTS

Project	AUD	Project	AUD
Home Hub Castle Hill, NSW	\$336,000,000	Novotel Twin Waters Resort, Sunshine Coast	\$61,500,000
MidCity, Pitt Street Mall, Sydney	\$320,000,000	Carlton Hotel, Auckland (ex Pan Pacific)	\$59,000,000
The Gasworks, 76 Skyring Terrace, Newstead, QLD	\$248,400,000	Gold Coast International Hotel and Adjoining Land	\$56,500,000
Como Centre, South Yarra, Victoria	\$236,500,000	Royce Hotel & Freeman McMurrick Building	\$55,000,000
Blackstone Large Format Portfolio	\$219,000,000	Hilton Surfers Paradise Hotel & Residences Management Rights, Surfers Paradise	\$51,000,000
125 Queen Street, Auckland, NZ	NZD \$214,000,000	5 Barrier Reef Island Resorts (including 3 Golf Courses)	\$48,000,000
Sanctuary Cove, Gold Coast	\$208,000,000	Vibe Hotel & Helm Bar, Surfers Paradise	\$46,000,000
Westfield Westcity, Auckland	\$153,000,000	Auckland University of Technology Site, Auckland	\$39,000,000
The Barracks, Brisbane, QLD	\$143,950,768	Holiday Inn Hotel, Cairns	\$39,000,000
Home HQ Artarmon	\$140,800,000	Nundah Village	\$36,600,000
Hotel Nikko, Darling Harbour, Sydney	\$140,000,000	Seabank Office & Seabank Lane Site	\$34,050,000
Canberra Outlet & Homemaker Hub, Fyshwick	\$135,100,000	GCI North Development Site, Gold Coast	\$33,000,000
D'Albora Marina's Portfolio	\$126,000,000	Parkroyal Hotel, Brisbane	\$32,500,000
Spencer Outlet Centre, Melbourne	\$125,100,000	Plaza International, Wellington, New Zealand	\$31,500,000
Hyperdome Shopping Centre, Tuggeranong	\$120,000,000	Marriott Hotel, Busan, South Korea	Consultancy
Hurstville Central & Gateway Site	\$119,500,000	Westin Hotel, Guam	Consultancy
Hinkler Central, Bundaberg	\$110,000,000	Greenmount Beach Resort, Coolangatta	\$26,000,000
Sheraton Noosa Resort & Spa, Noosa	\$108,000,000	Metro Market Shopping Centre, Biggera Waters	\$23,050,000
ANA Hotel & The Piazza on the Boulevard, Surfers Paradise	\$106,000,000	Palm Cove Novotel Resort and Golf Course, Cairns	\$22,000,000
Home Hub Marsden Park, NSW	\$100,000,000	Laguna Quays Integrated Resort and Golf Course, Whitsundays	\$20,000,000
Corporate Centre 1 and Wyndham Corporate Centre, Bundall	\$89,000,000	Lennons Hotel, Queen Street, Brisbane	\$19,500,000
Surfers Paradise Marriott Resort & Spa, Surfers Paradise	\$86,000,000	Riparian Plaza Site, Brisbane	\$15,000,000
Indooroopilly Central, Indooroopilly	\$85,000,000	Harbourside Hotel, Cairns	\$12,000,000
Pacific Beach Development Site	\$81,800,000	Lyons Hotel Site Esplanade, Cairns	\$11,500,000
Tweed Mall Shopping Centre, Tweed Heads	\$81,250,000	Coconut Beach & Ferntree Rainforest Resort, Cape Tribulation	\$11,250,000
Hotel Grand Chancellor, Surfers Paradise	\$80,000,000	Courthouse Hotel Site Esplanade, Cairns	\$8,200,000
Paradise Resort, Gold Coast	\$75,000,000		
Crowne Plaza, Surfers Paradise	\$70,000,000		