

PROFESSIONAL PROFILE

GLENN BECHTEL



Glenn is a senior property professional with 40 years experience across all sectors of property in both valuations and sales.

A 25 year career with CBRE in its various forms saw him involved in a wide range of major transactions across a broad geographic coverage in Australia and New Zealand. With a strong focus on the hospitality sector he was one of the active participants in both the Asian investment and divestment in hotels and resorts.

In 2006 Glenn moved to Shanghai to open the transaction desk for China for a major international hotel brokerage company where he was involved in two hotel sales and numerous advisory briefs.

Returning to Australia Glenn teamed with Dan McVay in a number of successful landmark appointments.

A career change to focus on upscale residential sales in Brisbane's inner northern suburbs followed however the lure of the more diverse commercial market proved far strong and he returned to McVay Real Estate.

PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Agent and Auctioneer – Queensland
- Associate of the Australian Property Institute
- Registered Property Valuer

CLIENTS REPRESENTED

- 151 Property
- ANZ
- Ardent Leisure
- Balmain Asset Management
- Blackstone
- Bloomberg Inc
- Brookfield Multiplex
- Carlton Hotels
- Ernst & Young
- Fortius Funds Management
- Goodearth Hotels
- Japan Airlines
- KPMG
- Lend Lease
- Mirvac Funds Limited
- Nara Australia
- P & O Resorts
- Pellicano Group
- Price Waterhouse Coopers
- Prolex Mayoral Limited
- Property Solutions
- Qantas
- Queensland Government
- Rajawali Corporation
- Ralan Group
- Scentre Group
- Shipfield Hotels, Japan
- Stockland
- Suncorp Metway
- The Blackstone Group
- Tobar Investments
- Valad Property Group
- Vicinity Corporate Services
- Westpac Banking Corporation
- Zagame Corporation

SIGNIFICANT ASSIGNMENTS

Project	AUD
Home Hub Castle Hill, NSW	\$336,000,000
MidCity, Pitt Street Mall, Sydney	\$320,000,000
The Gasworks, 76 Skyring Terrace, Newstead, QLD	\$248,400,000
Como Centre, South Yarra, Victoria	\$236,500,000
Blackstone Large Format Portfolio	\$219,000,000
125 Queen Street, Auckland, NZ	NZD \$214,000,000
Rundle Place, 77 Rundle Mall, Adelaide	\$210,200,000
Sanctuary Cove, Gold Coast	\$208,000,000
York & George, Sydney	~\$200,000,000
The Oasis, Broadbeach (2nd time)	\$172,000,000 (60% share)
Pullman on the Park, Melbourne	\$155,800,000
Westfield Westcity, Auckland	\$153,000,000
The Barracks, Brisbane, QLD	\$143,950,768
Home HQ Artarmon	\$140,800,000
Hotel Nikko, Darling Harbour, Sydney	\$140,000,000
Canberra Outlet & Homemaker Hub, Fyshwick	\$135,100,000
Cherrybrook Village	\$132,800,000
D'Albora Marina's Portfolio	\$126,000,000
Spencer Outlet Centre, Melbourne	\$125,100,000
Hyperdome Shopping Centre, Tuggeranong	\$120,000,000
Hurstville Central & Gateway Site	\$119,500,000
Hinkler Central, Bundaberg	\$110,000,000
Sheraton Noosa Resort & Spa, Noosa	\$108,000,000
ANA Hotel & The Piazza on the Boulevard, Surfers Paradise	\$106,000,000
Home Hub Marsden Park, NSW	\$100,000,000
Stockland Bathurst	\$90,000,000
Corporate Centre 1 and Wyndham Corporate Centre, Bundall	\$89,000,000
Surfers Paradise Marriott Resort & Spa, Surfers Paradise	\$86,000,000
Indooroopilly Central, Indooroopilly	\$85,000,000
Pacific Beach Development Site	\$81,800,000
Tweed Mall Shopping Centre, Tweed Heads	\$81,250,000
Hotel Grand Chancellor, Surfers Paradise	\$80,000,000
312 - 318 George Street, Sydney	\$77,000,000
Paradise Resort, Gold Coast (2nd time)	\$75,000,000
Crowne Plaza, Surfers Paradise	\$70,000,000
Hilton Surfers Paradise	\$69,750,000

Project	AUD
St Marys Village, St Marys	\$68,000,000
34 Shortland Street, Auckland	\$67,500,000
Circle on Cavill (3rd time)	\$61,800,000
Novotel Twin Waters Resort, Sunshine Coast	\$61,500,000
Carlton Hotel, Auckland (ex Pan Pacific)	\$59,000,000
Gold Coast International Hotel and adjoining land	\$56,500,000
Royce Hotel & Freeman McMurrick Building	\$55,000,000
Hilton Surfers Paradise Hotel & Residences Management Rights, Surfers Paradise	\$51,000,000
5 Barrier Reef Island Resorts (including 3 Golf Courses)	\$48,000,000
Vibe Hotel & Helm Bar, Surfers Paradise	\$46,000,000
Paradise Resort, Gold Coast (3rd time)	\$43,000,000
Auckland University of Technology Site, Auckland	\$39,000,000
Holiday Inn Hotel, Cairns	\$39,000,000
Nundah Village	\$36,600,000
152 Fanshawe Street, Auckland	\$36,250,000
19th Avenue Shopping Centre, Palm Beach	\$35,250,000
Seabank Office & Seabank Lane Site	\$34,050,000
GCI North Development Site, Gold Coast	\$33,000,000
Parkroyal Hotel, Brisbane	\$32,500,000
190 Edward Street, Brisbane	\$32,000,000
Plaza International, Wellington, New Zealand	\$31,500,000
Marriott Hotel, Busan, South Korea	Consultancy
Westin Hotel, Guam	Consultancy
Greenmount Beach Resort, Coolangatta	\$26,000,000
Metro Market Shopping Centre, Biggera Waters	\$23,050,000
Palm Cove Novotel Resort and Golf Course, Cairns	\$22,000,000
Laguna Quays Integrated Resort and Golf Course, Whitsundays	\$20,000,000
Lennons Hotel, Queen Street, Brisbane	\$19,500,000
Riparian Plaza Site, Brisbane	\$15,000,000
Harbourside Hotel, Cairns	\$12,000,000
Lyons Hotel Site Esplanade, Cairns	\$11,500,000
Coconut Beach & Ferntree Rainforest Resort, Cape Tribulation	\$11,250,000
Courthouse Hotel Site Esplanade, Cairns	\$8,200,000