

PROFESSIONAL PROFILE

GLENN BECHTEL



Glenn is a senior property professional with 40 years experience across all sectors of property in both valuations and sales.

A 25 year career with CBRE in its various forms saw him involved in a wide range of major transactions across a broad geographic coverage in Australia and New Zealand. With a strong focus on the hospitality sector he was one of the active participants in both the Asian investment and divestment in hotels and resorts.

In 2006 Glenn moved to Shanghai to open the transaction desk for China for a major international hotel brokerage company where he was involved in two hotel sales and numerous advisory briefs.

Returning to Australia Glenn teamed with Dan McVay in a number of successful landmark appointments.

A career change to focus on upscale residential sales in Brisbane's inner northern suburbs followed however the lure of the more diverse commercial market proved far strong and he returned to McVay Real Estate.

PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Agent and Auctioneer – Queensland
- Associate of the Australian Property Institute
- Registered Property Valuer

CLIENTS REPRESENTED

- 151 Property
- ANZ
- Ardent Leisure
- Balmain Asset Management
- Bloomberg Inc
- Brookfield Multiplex
- Carlton Hotels
- Ernst & Young
- Fortius Funds Management
- Goodearth Hotels
- Japan Airlines
- KPMG
- Lend Lease
- Mirvac Funds Limited
- Nara Australia
- P & O Resorts
- Pellicano Group
- Price Waterhouse Coopers
- Prolex Mayoral Limited
- Property Solutions
- Qantas
- Queensland Government
- Rajawali Corporation
- Ralan Group
- Scentre Group
- Shipfield Hotels, Japan
- Suncorp Metway
- The Blackstone Group
- Tobar Investments
- Valad Property Group
- Vicinity Corporate Services
- Zagame Corporation

SIGNIFICANT ASSIGNMENTS

| Project | AUD |
|--|---------------|
| Home Hub Castle Hill, NSW | \$336,000,000 |
| MidCity, Pitt Street Mall, Sydney | \$320,000,000 |
| The Gasworks, 76 Skyring Terrace, Newstead, QLD | \$248,400,000 |
| Como Centre, South Yarra, Victoria | \$236,500,000 |
| Blackstone Large Format Portfolio | \$219,000,000 |
| Sanctuary Cove, Gold Coast | \$208,000,000 |
| Westfield Westcity, Auckland | \$153,000,000 |
| The Barracks, Brisbane, QLD | \$143,950,768 |
| Home HQ Artarmon | \$140,800,000 |
| Hotel Nikko, Darling Harbour, Sydney | \$140,000,000 |
| Canberra Outlet & Homemaker Hub, Fyshwick | \$135,100,000 |
| D'Albora Marina's Portfolio | \$126,000,000 |
| Spencer Outlet Centre, Melbourne | \$125,100,000 |
| Hyperdome Shopping Centre, Tuggeranong | \$120,000,000 |
| Hinkler Central, Bundaberg | \$110,000,000 |
| Sheraton Noosa Resort & Spa, Noosa | \$108,000,000 |
| ANA Hotel & The Piazza on the Boulevard, Surfers Paradise | \$106,000,000 |
| Home Hub Marsden Park, NSW | \$100,000,000 |
| Corporate Centre 1 and | |
| Wyndham Corporate Centre, Bundall | \$89,000,000 |
| Surfers Paradise Marriott Resort & Spa, Surfers Paradise | \$86,000,000 |
| Indooroopilly Central, Indooroopilly | \$85,000,000 |
| Pacific Beach Development Site | \$81,800,000 |
| Tweed Mall Shopping Centre, Tweed Heads | \$81,250,000 |
| Hotel Grand Chancellor, Surfers Paradise | \$80,000,000 |
| Paradise Resort, Gold Coast | \$75,000,000 |
| Crowne Plaza, Surfers Paradise | \$70,000,000 |
| Novotel Twin Waters Resort, Sunshine Coast | \$61,500,000 |
| Carlton Hotel, Auckland (ex Pan Pacific) | \$59,000,000 |
| Gold Coast International Hotel and Adjoining Land | \$56,500,000 |
| Royce Hotel & Freeman McMurrick Building | \$55,000,000 |
| Hilton Surfers Paradise Hotel & Residences Management Rights, Surfers Paradise | \$51,000,000 |
| 5 Barrier Reef Island Resorts (including 3 Golf Courses) | \$48,000,000 |
| Vibe Hotel & Helm Bar, Surfers Paradise | \$46,000,000 |
| Auckland University of Technology Site, Auckland | \$39,000,000 |
| Holiday Inn Hotel, Cairns | \$39,000,000 |
| Seabank Office & Seabank Lane Site | \$34,050,000 |
| GCI North Development Site, Gold Coast | \$33,000,000 |
| Parkroyal Hotel, Brisbane | \$32,500,000 |
| Plaza International, Wellington, New Zealand | \$31,500,000 |
| Marriott Hotel, Busan, South Korea | Consultancy |
| Westin Hotel, Guam | Consultancy |
| Greenmount Beach Resort, Coolangatta | \$26,000,000 |
| Metro Market Shopping Centre, Biggera Waters | \$23,050,000 |
| Palm Cove Novotel Resort and Golf Course, Cairns | \$22,000,000 |
| Laguna Quays Integrated Resort and Golf Course, Whitsundays | \$20,000,000 |
| Lennox Hotel, Queen Street, Brisbane | \$19,500,000 |
| Riparian Plaza Site, Brisbane | \$15,000,000 |
| Harbourside Hotel, Cairns | \$12,000,000 |
| Lyons Hotel Site Esplanade, Cairns | \$11,500,000 |