

## PROFESSIONAL PROFILE

# WILL McVAY



Specialising in hotel and development sales, Will has a diverse understanding of the market whether he is talking to investors, developers or privates.

An astute reader of people, Will is renowned for his ability to monitor and modify marketing campaigns to ensure their success. His honest approach to marketing not only educates owners but ensures he sells his clients' properties for optimal prices.

Will's leasing background and his recent activity in sales has helped him succeed in the current market and from this he has built relationships with local, national and international owners and purchasers.

## PROFESSIONAL AFFILIATIONS

- Licenced Real Estate Agent
- REIQ

## QUALIFICATIONS

Will has completed a Bachelor Degree of Business from Bond University with an extended major in Marketing and Property.

## CLIENTS REPRESENTED

- 151 Property
- Ardent Leisure
- Balmain Asset Management
- BRB Group
- Brookfield Multiplex
- Consolidated Property Group
- Cromwell
- Deloitte Touche Tohmatsu
- Devine
- Ernst & Young
- Ferrier Hodgson
- Fortius Funds Management
- Goodearth Hotels
- Jen Retail Properties Ltd
- John Peters & Associates
- Korda Mentha
- McGrath Nicol
- Mirvac Funds Limited
- Pellicano Group
- PKF
- Prolex Mayoral Limited
- Property Solutions
- Rajawali Corporation
- Ralan Group
- Raptis Group
- Robina Land Corporation
- Scentre Group
- Solmac
- Sunland
- Thakral Holdings
- The Blackstone Group
- Tobar Investments
- United Petroleum Group
- Valad Property Group
- Vicinity Corporate Services
- Zagame Corporation

## SIGNIFICANT ASSIGNMENTS

Project	AUD
Home Hub Castle Hill, NSW	\$336,000,000
MidCity, Pitt Street Mall, Sydney	\$320,000,000
Como Centre, South Yarra, Victoria	\$236,500,000
Blackstone Large Format Portfolio	\$219,000,000
Westfield Westcity, Auckland	\$153,000,000
The Barracks, Brisbane, QLD	\$143,950,768
Canberra Outlet & Homemaker Hub, Fyshwick	\$135,100,000
Spencer Outlet Centre, Melbourne	\$125,100,000
Hyperdome Shopping Centre, Tuggeranong	\$120,000,000
Hinkler Central, Bundaberg	\$110,000,000
Sheraton Noosa Resort & Spa, Noosa	\$108,000,000
Home Hub Marsden Park, NSW	\$100,000,000
Corporate Centre 1 and Wyndham Corporate Centre, Bundall	\$89,000,000
Surfers Paradise Marriott Resort & Spa, Surfers Paradise	\$86,000,000
Indooroopilly Central, Indooroopilly	\$85,000,000
Tweed Mall Shopping Centre, Tweed Heads	\$81,250,000
Hotel Grand Chancellor, Surfers Paradise	\$80,000,000
Paradise Resort, Gold Coast	\$75,000,000
Crowne Plaza, Surfers Paradise	\$70,000,000
Palazzo Versace, Gold Coast	\$68,500,000
Corporate Centre, Bundall	\$65,000,000
Marina Mirage, Gold Coast	\$52,000,000
Hilton Surfers Paradise Hotel & Residences Management Rights, Surfers Paradise	\$51,000,000
Vibe Hotel & Helm Bar, Surfers Paradise	\$46,000,000
The Forum Properties, Gold Coast	\$42,000,000
Paradise Resort, Gold Coast	\$41,100,000
Circle on Cavill, Gold Coast	\$40,000,000
Auckland University of Technology Site, Auckland	\$39,000,000
Greenmount Beach Resort, Coolangatta	\$26,000,000
Metro Market Shopping Centre, Biggera Waters	\$23,050,000
Southport Industry Park, Ashmore	\$21,050,000
Mariners Cove and Marina, Gold Coast	\$13,000,000
3 Northcliffe Terrace, Surfers Paradise	\$6,000,000
2605 Gold Coast Highway & 16 Mermaid Avenue, Mermaid Beach	\$3,880,000
30, 31, 32 Paradise Island, Surfers Paradise	\$3,800,000
Robina Woods Golf Course, Gold Coast	\$3,650,000
The Colonial Golf Course, Gold Coast	\$3,650,000
Bilinga Beach Motel, Bilinga	\$3,000,000
16-18 Ashmore Road, Bundall	\$1,675,000
Beachcomber Restaurant, Surfers Paradise	\$850,000
Shop 4 Central 240 Varsity Parade	\$650,000
Shop 8 Central 240 Varsity Parade	\$322,000